Producer Advisory Council

June 15, 2011 Noon – 1:30pm Division of Insurance 1560 Broadway, Suite 850 Denver, CO 80202 Conference Room 110A

Council Members: Gary Frisch – Janet VanDorn – Coleen Love – Joel Rosenblum - Jim Passarelli – Roy Webb & Aaron Eisenach (via telephone)

Division of Insurance: Paula Sisneros – Jo Donlin - Caryn Berumen – Lauren Keast

Others: Tim Lambert, Pearson Vue

Meeting Minutes

Administrative Matters

Meeting Schedule Remainder 2011: As Posted on Division of Insurance Web Page

September 21, 2011, Civic Center Plaza, 1st Floor, CR 110D November 16, 2011, Civic Center Plaza, 1st Floor, CR110A

Approval of Minutes: Gary Frisch asked for, and received, a motion and second to approve the meeting minutes of May 18, 2011. None opposed.

Legislation / Communications

- Director Sisneros reported DORA has welcomed a new Public Information Officer (PIO), Jessica Roe, and also the Division of Insurance (Division) welcomes PIO, Marianne Goodland.
- DORA's Division of Insurance & Public Utilities Commission with NBC affiliates in Denver & Colorado Springs have teamed to present two public service announcements. See websites
 http://www.dora.state.co.us./insurance/consumer/PSA.htm for natural disaster insurance and inventory information and http://www.dora.state.co.us./puc/index.htm for tiered electric rate information.
- Jo Donlin reported the legislative session has ended and the Division is developing implementation plans for all bills and working with the Governor's Office to ensure agencies do not duplicate efforts
- The Division has begun compiling ideas for DORA Executive Director Barbara Kelly's consideration for the next legislative season.

Rulemaking Hearings

- <u>June 8, 2011</u>: Director Sisneros advised the below 3 rules are in the final stages for the Commissioner's approval and will become effective August 1, 2011.
 - 4-1-11, Concerning Suitability In Annuity Transactions
 - 4-2-21, Annual Health Reporting and Data Retention Requirements
 - 5-2-16, Disclosure Requirements for Private Passenger Automobile Policies
- July 5, 2011: Director Sisneros
 - 4-2-21, External Review of Benefit Denials of Health Coverage Plans
 - 4-2-23, Procedure for Provider-Carrier Dispute Resolution
 - 4-2-33, Mandatory Open Enrollment Periods for Carriers Issuing Child Only Policies
 - 4-2-37, Required Information for Carriers to Obtain on All Full-Length Application for Individual Health Plan Benefit Plans (New)
- Rulemaking General Info: Director Sisneros
 - An emergency rule expires after 120 days.
 - The agency must propose a permanent rule.

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Objectives

- Director Sisneros requested members present of the Producer Advisory Council (PAC) to define their objectives and goals at the September 21, 2011 meeting. She inquired if their primary objective was to follow legislation or other?
- Director Sisneros recommends the PAC set attendance rules and give serious consideration to limiting membership to allow a smaller group of people to work a robust agenda. Currently, there are 22 members with an average of only 10 attendees at each of the 2011 meetings. The limit on membership does not prohibit any person from attending council meetings, and a fully developed, robust agenda, may enhance meaningful participation.
- Director Sisneros recommends the PAC evaluate current meeting schedule. Gary Frisch expressed agreement with proposed February, April, June, September and November dates in 2012.
- Director Sisneros recommends PAC members utilize the Division website http://www.dora.state.co.us./dora_pages/Alerts.html to sign up for email alerts (blasts).
- Janet VanDorn expressed her hope that Director Sisneros would not make any decision for the future based on PAC's effectiveness the last 3 meetings.

Other Topics

- Diane Evans, Land Title Guarantee Company, contacted Director Sisneros to discuss relevancy of "title" at the PAC.
 Title are insurance producers, however, they have their own Title Advisory Council. Gary Frisch agreed with Director Sisneros to leave Land Title's decision for PAC membership with Diane Evans.
- Janet VanDorn inquired after George Mozealous, and who she could contact for answers to continuing education questions. Director Sisneros provided the email address for licensing and continuing education as: licensing&CE@dora.state.co.us

Action Items

- RSVP, response in advance, is required for participation at PAC meetings. All members receiving notice of meetings will RSVP to provide the Division with accurate numbers of participants for conference room space or teleconference equipment.
- PAC members and the Division define goals and objectives by September 21, 2011.
- ❖ PAC members and the Division define schedule for 2012 by September 21, 2011.
- Director Sisneros to draft a bulletin regarding LTC training & continuing education hours and frequency requirements.
- Jo Donlin to provide Legislative Update